

SESSIONS

STRUCTURED COMMODITY FINANCE - 30/04/2019

Structured Commodity Finance

April 30, 2019
The Bloomsbury
London

Registration & Coffee

08:30 - 09:00

Chair's Address

09:00 - 09:10

Participants

Jean-Francois Lambert, Structured Commodity Finance Expert

Global Macroeconomic and Commodity Outlook

09:10 - 09:50

This bespoke presentation from Oxford Economics will identify pricing trends and predictions across commodity trading and identify key geopolitical events that will affect pricing.

- What commodities are seeing dropping demand and rising stocks?
- What has the impact of the US/China trade war been on oil, steel and LNG prices?
- What other key factors are driving oil price?
- How is the outlook for oil and key commodities?

Participants

Dan Smith - Head of Commodities, Oxford Economics

Global Heads Roundtable: The Future of SCF

09:50 - 10:50

Participants

John MacNamara - Managing Director, Structured Commodity Trade Finance, Deutsche Bank

Moderator: Jean-Francois Lambert, Structured Commodity Finance Expert

Morning Break

10:50 - 11:10

Trends in Trading and Trade Finance

11:10 - 11:50

- Are there new requirements faced by traders from clients and suppliers?
- How can traders support them instead of banks to secure transactions and ensure access to supply and distribution? What structures are being used to facilitate this?
- Are prepayments still very relevant?
- What are the benefits, limitations and trends in structured financing, specifically receivables securitisation?
- What new players have entered the market?
- How can lenders strike the right information balance?

Participants

Olivier Boujol - Global Head of Structured Trade Finance, Archer Daniel Midlands

Charles Nahum - Independent Managing Director, Europe, Finacity

Mike Fitzgerald - Portfolio Manager, Kimura Capital LLP

Protecting Margins: Is Emerging FinTech a Silver Bullet or Red Herring?

11:50 - 12:40

With pricing information being more widely accessible and compliance costs rising, margins for traders and financiers are narrowing. Soon structured commodity finance may no longer be feasible. Tech may well be part of the problem, but can it also be part of the solution?

Participants

Souleima Baddi - CEO, komgo

Saurabh Goyal - Founder & CEO, Satoshi Systems

Moderator: Fabio Nehme - CEO, Nehme Commodities

Sustainability in Structured Commodity Finance

12:40 - 13:20

Among many leading financial institutions, there is a growing concern on environmental impacts and sustainability. With carbon emission quotas, a shift towards electric vehicles and a rising global concern about climate change, this session aims to discuss how the industry can best adapt.

- Which banks are demanding more sustainability on the loans they provide?
- What are the requirements of this sustainable lending?
- How is this progressing within banks?
- What are the best ways traders and producers can implement this?
- Can finance be leveraged to regulate the counterparty?

Participants

Ruben Tas - Senior Director Loan Market Origination, ABN AMRO

Networking Lunch

13:20 - 14:20

De-Globalisation: The Impact of Protectionism on Commodities Markets

14:20 - 15:00

Participants

Eugen Weinberg - Head of Commodities Research, Commerzbank

Assessing the Impact of Sanctions on Commodity Finance

15:00 - 15:40

Sanctions have had a dramatic impact on the volume of business in Russia. This session attempts to assess the current situation there and what it means for the broader industry.

- Which banks have exited from Russia?
- If they have left, where have they gone?
- How has agri been affected with the lack of liquidity in CIS?
- Where is the current capacity in the market?

Participants

Dmitri Gainullin - Head of Origination, Credit Suisse

Evgeny Gaevskiy - Director, Syndicated Finance, ING

Paul Wilson - Director General, British Iranian Chamber of Commerce

Afternoon Refreshments

15:40 - 16:00

Non performing exposures (NPEs) in EU regulated banks:

16:00 - 16:40

- Regulatory requirements for management of NPEs
- Prudential reserve requirements: Background and potential implications on banking and business
- Pros and cons of the new regulatory framework from lender and auditor perspective

Participants

Sandra Hack - Head of WRM Workout EMEA, Deutsche Bank

Benjamin Münch - Senior Manager, KPMG

New Commodity Opportunities

16:40 - 17:20

There may be a lot of uncertainty and turmoil in the global economy, but that also means there is plenty of opportunity. Trade deficits may be decreasing but demand is not.

Across, agri, energy and metals, this session aims to identify opportunities for trades and how financiers can capitalise on in the coming months.

Participants

Saul Singer - Co-Founder and CEO, CMTREX

Conference Close and Drinks Reception

17:20 - 18:20

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